

From: [Kim Zablocky](#)
To: [Kent Smith](#)
Subject: REGISTER: Managing Retail Deductions plus Consolidation Center Tour
Date: Wednesday, July 15, 2015 7:08:49 AM

Managing Retail Deductions plus Consolidation Center Tour -
Registration Open

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WORKSHOP - CONSOLIDATION CENTER TOUR

Two Day Event

Day One: Workshop.

Join us for a full day workshop as we dig deep into

Retail Deductions, including Prevention,
Management and Resolution.



Registration rates are **\$245** for **RVCF** Members and **\$295** for non-members.

SESSION TOPICS INCLUDE:

- The Retail Economic Outlook for the 2015 Holiday Season
- Eliminating GS1-128 Label Related Chargebacks & Deductions
- Improving Your Retail-Supplier Scorecard Performance
- Best Practices Panel Discussion - Negotiating and Collaborating with Retail Partners Topics
 - Vendor Agreements and Waivers
 - Accommodations and Special Deals
 - Retail Negotiations, Excessively Large Chargebacks and Escalating up the Retailer Chain of Command
- Benchmarking Your Deduction Management Effectiveness
- Managing Shortages and Using Excel to Manage Deductions for Executive Reporting
- Top Six Root Causes for Retail Deductions Round Table Discussion:
 - ASN/EDI violations
 - Label issues
 - PO violations
 - Pricing errors
 - Shortages
 - Early/Late



Day Two: Consolidation Center Tour.

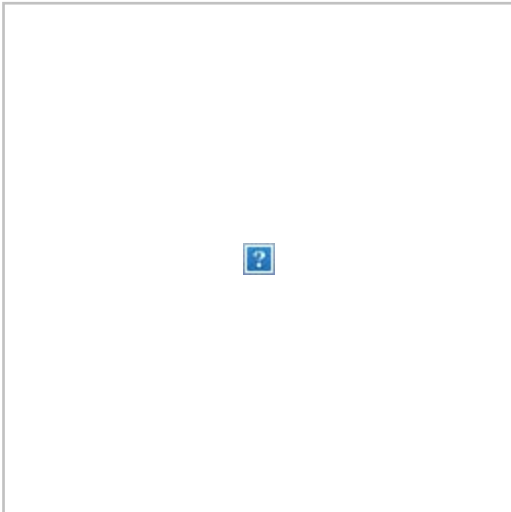
Then, see where it all happens at the Dynamic
Worldwide Consolidation Center.



TOUR INCLUDES:

Suppliers, if you ship to **Macys 1:1 SE Consolidation Center; Bon-Ton, and Lord & Taylor consolidations** you won't want to miss this opportunity to experience firsthand the high-speed sorter in action as it processes 5,000 cartons per hour. Learn how the accuracy of your shipments' labeling affects the processing and see how errors such as unreadable bar codes and

damaged labels are identified and handled upon receipt.



Reserve your Hotel Room:

[Marriott Greensboro-High Point](#)

One Marriott Drive

Greensboro, North Carolina 27409

(336) 852-6450

[Hotel Reservation](#)

Make your reservations now at a special rate of **\$149 per night** by calling the hotel directly at (336) 852-6450 and mentioning the **RVCF Event**. Special room rates are on a first-come, first-serve basis and are only available for reservations made on or before **Tuesday, August 25, 2015**.

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